

For Six Month Period Ending JUN 30 2002  
(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant (b) Registration No. 430  
**BERMUDA DEPARTMENT OF TOURISM**  
(c) Business Address(es) of Registrant **205 E. 42nd Street, 16th Floor, New York, NY 10017**  
**184 High Street, 4th Floor, Boston, MA 02110**  
**245 Peachtree Center Avenue NE, Suite 803, Atlanta, GA 30303**  
**1420 New York Avenue, Suite 810, Washington, DC 20005**

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- |                       |   |                             |
|-----------------------|---|-----------------------------|
| (1) Residence address | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/>            | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/>            | No <input type="checkbox"/> |

- (b) If an organization:
- |                          |   |                             |
|--------------------------|---|-----------------------------|
| (1) Name                 | Yes <input type="checkbox"/>            | No <input type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/>            | No <input type="checkbox"/> |
| (3) Branch offices       | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |

- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

(a) SEE ATTACHED SHEET

(b) OPENED WASHINGTON OFFICE ON JUNE 3, 2002

**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).**

3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.  
Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☐ N/A

If no, list names of persons who have not filed the required statement.

**II - FOREIGN PRINCIPAL**

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of termination*

8. Have you acquired any new foreign principal<sup>2</sup> during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

9. In addition to those named in Items 7 and 8, if any, list foreign principals<sup>2</sup> whom you continued to represent during the 6 month reporting period.

**GOVERNMENT OF BERMUDA, BERMUDA DEPARTMENT OF TOURISM**

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A<sup>3</sup>

Yes ☐

No ☒

Exhibit B<sup>4</sup>

Yes ☐

No ☒

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐

No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐

No ☒

If no, please attach the required amendment.

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

<sup>3</sup> The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>4</sup> The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

**III - ACTIVITIES**

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

(SEE LIST OF ACTIVITIES ATTACHED)

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12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

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<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

## IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

(SEE LIST OF SHEETS ATTACHED)

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies<sup>6</sup>

Date	From Whom	Purpose	Amount
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(SEE LIST OF SHEETS ATTACHED)

Total

## (b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign<sup>7</sup>, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_

## (c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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<sup>6, 7</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

<sup>8</sup> An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

<sup>9</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

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15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?      Yes ☒      No ☐

- (2) transmitted monies to any such foreign principal?      Yes ☐      No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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(SEE SCHEDULE OF OPERATIONAL EXPENSES ATTACHED)

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Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

**V - INFORMATIONAL MATERIALS**

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials<sup>12</sup>?  
 Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

**GOVERNMENT OF BERMUDA, BERMUDA DEPARTMENT OF TOURISM**

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

(SEE LIST OF SHEETS ATTACHED)

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- |  |  |   |  |
|--|--|---|--|
| <input checked="" type="checkbox"/> Radio or TV broadcasts               | <input checked="" type="checkbox"/> Magazine or newspaper articles | <input type="checkbox"/> Motion picture films                       | <input checked="" type="checkbox"/> Letters or telegrams |
| <input checked="" type="checkbox"/> Advertising campaigns                | <input checked="" type="checkbox"/> Press releases                 | <input checked="" type="checkbox"/> Pamphlets or other publications | <input checked="" type="checkbox"/> Lectures or speeches |
| <input checked="" type="checkbox"/> Other (specify) <u>TRAVEL AGENTS</u> |  |   |  |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Public Officials                                | <input checked="" type="checkbox"/> Newspapers                   | <input type="checkbox"/> Libraries                |
| <input type="checkbox"/> Legislators                                     | <input checked="" type="checkbox"/> Editors                      | <input type="checkbox"/> Educational institutions |
| <input type="checkbox"/> Government agencies                             | <input checked="" type="checkbox"/> Civic groups or associations | <input type="checkbox"/> Nationality groups       |
| <input checked="" type="checkbox"/> Other (specify) <u>TRAVEL AGENTS</u> |  |   |

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?

- Yes ☐ No ☒

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.



**VI--EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

August 14, 2002(Type or print name under each signature<sup>13</sup>)R. Toby DillasR. TOBY DILLAS

2002 AUG 13 12:12:00

<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**Title**

THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT  
SUPPLEMENTAL STATEMENT - PLEASE EXECUTE IN TRIPPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List For Registrant: Bermuda Department of Tourism

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Darrell	Karin Angelyn	7/31/91		
Dill, Jr.	Earlston T.	7/29/99		
Dillas	Reginald <del>Mc</del> Toby	8/1/89	8/1/89	
Edwards	Christopher Spurling	1/26/01		
Edwards	Zina Elizabeth Nicole	7/29/99		
Eve	Richard C.	8/1/89		
Lugo	Arthur Timothy	2/5/02		
MacDonald	Thomas	2/14/95		
Outerbridge	Michael	8/14/86		
Pedro-Peters	Garth Z.	6/2/81		
Pitt	Patti Jean	2/14/94		
Smith	Brien Charles Maxwell	7/28/00		
Smith	Marshalle (Hale)	8/3/92		
Tavares	Duncan E.	8/15/97		
Welch	Jerome P.	8/14/86		
White	Lesley Diane	7/28/00		

SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principal(s) who have not as yet filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity. If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to us describing the activities and connection with the foreign principal.)

Name	Function	Date Hired
WILLIAM GLENN BEAN	REGIONAL MANAGER	MAY 1988
MARY ROSETTA CASTRO	ACCOUNT EXECUTIVE	JUNE 1994

Signature: R. John D. [Signature]  
Title: DIRECTOR OF SALES N. A.

Date: 8/12/04

**Tuesday, January 01, 2002****Saturday, January 05, 2002**

Participated in the Modern Bride Consumer Bridal Show at the Copley Marriott Hotel, Boston, MA by D. Tavares. 600 consumers attended, literature disseminated.

**Friday, January 11, 2002**

Presented a Bermuda in house to GOGO Worldwide Vacations reservation agents, Ramsey, NJ by P. Pitt. 6 people, literature disseminated.

Participated in Vacation Expo Travel Show held at the Bayside Expo Center, Boston, MA by T. MacDonald, D. Tavares, L. White. 17,500 consumers attended, literature disseminated, video "Colours" shown.

Participated in National Trade Show, Dallas Conference Center, Dallas, TX by C. Edwards. 65,000 consumers, literature disseminated.

**Tuesday, January 15, 2002**

Participated in the Modern Bride Expo, Manhattan, NYC by B. Smith. 300 people, literature disseminated.

Presented a Bermuda Educational Seminar at St. Petersburg Yacht Club, FL by M. Smith. 20 consumers attended, literature disseminated.

Hosted a Bermuda presentation at Hinsdale Travel, Hinsdale, IL by E. Dill. 10 travel agents attended, literature disseminated.

**Thursday, January 17, 2002**

Participated in the Prime Travel Consumer Show at Prime Travel, Quincy, MA by D. Tavares. 50 consumers attended, literature disseminated.

**Saturday, January 19, 2002 -- Saturday, January 19, 2002**

Participated in National Trade Show, Indian River Travel Expo Stuart, FL by M. Smith. 200 consumers attended, literature disseminated.

Participated in National Trade Show, Dallas Market Center, Dallas, TX by C. Edwards. 5,000 consumers, literature disseminated.

**Tuesday, January 22, 2002**

Attended the Classic Custom Vacations Tradeshow, Beverly Hills, Ca by G. Bean. 500 people attended, literature disseminated.

**Wednesday, January 23, 2002**

Presented a Bermuda Educational Workshop at the Westchester Marriott, Tarrytown, NY by P. Pitt. 2 people, literature disseminated.

Hosted a Bermuda Presentation to Strong Travel by C. Edwards. 6 agents attended, literature disseminated.

Attended the Classic Custom Vacations Tradeshow, Newport Beach, CA by G. Bean. 300 people attended, literature disseminated.

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**Wednesday, January 23, 2002****Tuesday, January 29, 2002**

Presented a Bermuda Educational Workshop at the Holiday Inn Rochester South, Rochester, NY by P. Pitt. 4 people, literature disseminated.

Hosted a Bermuda Presentation to Altour Travel, Los Angeles, CA by G. Bean. 50 people attended. Literature disseminated.

**Saturday, February 02, 2002 -- Sunday, February 03, 2002**

Participated in the Orange County Register Trade Show, Fair Grounds, CA, by G. Bean. 15,000 people attended, literature disseminated.

**Sunday, February 03, 2002 -- Sunday, February 03, 2002**

Participated in National Trade Show, Marriott Crabtree, Raleigh, NC by JWelch. 500 consumers attended, literature disseminated.

**Tuesday, February 05, 2002**

Participated in National Trade Show, Four Season Hotel, Dallas by C. Edwards. 125 travel agents attended, literature disseminated.

**Wednesday, February 06, 2002 -- Wednesday, February 06, 2002**

Participated in National Trade Show, The Houstonian, Houston, TX by C. Edwards. 135 travel agents attended, literature disseminated.

**Sunday, February 10, 2002**

Participated in The TravelStore Travel Trade Show, Santa Monica, CA by G. Bean. 2,000 people attended, literature disseminated.

**Tuesday, February 12, 2002**

Hosted a Bermuda presentation to the Liberty Travel Manager Meeting at the Lenox Hotel, Boston, MA by D. Tavares. agents attended, literature disseminated.

**Wednesday, February 13, 2002**

Hosted a Bermuda presentation at Largay Travel, Waterbury, Ct by L.White. 12 travel agents attended, literature disseminated, video shown.

**Friday, February 15, 2002 -- Sunday, February 17, 2002**

Participated in National Trade Show, George R. Brown Convention, Houston, TX by C. Edwards. 45,000 consumers attended, literature disseminated.

**Saturday, February 16, 2002 -- Saturday, February 16, 2002**

Participated in National Trade Show, Grandover Resort, Greensboro, NC by J. Welch. 200 travel agents attended,

**Saturday, February 16, 2002 -- Saturday, February 16, 2002**  
literature disseminated.

**Tuesday, February 19, 2002 -- Thursday, February 21, 2002**

Attended the Southeastern Education Forum, Atlanta GA by K. Darrell  
400 approx. attendees, literature disseminated

Hosted a Bermuda Presentation to Frosch Travel by C. Edwards. 10 travel agents attended, literature disseminated.

**Wednesday, February 20, 2002**

Hosted a Bermuda presentation at Liberty Travel, Manchester, CT by L. White. 5 travel agents attended, literature disseminated, video shown.

Hosted a Bermuda Presentation to Navigant Travel by C. Edwards. 7 travel agents attended, literature disseminated.

**Thursday, February 21, 2002**

Participated in the Caboose Travel Consumer Show, Gloucester MA by  
T. MacDonald. 35 consumers attended, literature disseminated.

Participated in National Trade Show, Ritz Carlton, Buckhead, GA by J. Welch. 120 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to Age of Travel, Atlanta, GA by  
M. Smith. 12 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to Journeys Unlimited, Atlanta, GA by M. Smith. 6 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to Woodlake Travel by C. Edwards. 3 people attended, literature disseminated.

**Friday, February 22, 2002**

Attended the Albany Golf Expo, Empire State Plaza, Albany, NY by P. Pitt. 2000 people attended, literature disseminated.

Participated in the Baltimore Sun Travel Show at the Baltimore Convention Center, by M. Outerbridge. 1000 people, literature disseminated.

**Saturday, February 23, 2002**

Participated in the African American Caribbean Bridal Expo, Hotel Pennsylvania, NY, NY by P. Pitt. 600 people, literature disseminated.

**Sunday, February 24, 2002**

Participated in the C.I. Travel Show, Virginia Pavilion, Virginia Beach, VA by M. Outerbridge. 3000 people, literature disseminated.

**Wednesday, February 27, 2002 -- Wednesday, February 27, 2002**

Hosted a Bermuda Presentation to Viking Travel by J. Welch. 5 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to Travel Experts by Jerry Welch. 4 people attended, literature disseminated

**Thursday, February 28, 2002**

Hosted a Bermuda Night at AAA Travel, Ocean, NJ by Z. Edwards  
29 agents, literature disseminated.

**Monday, March 04, 2002**

Hosted a Bermuda presentation at National Leisure Group in Woburn, MA by T. MacDonald. 36 agents attended, literature disseminated.

Participated in the American Airlines Trade Show, Irvine CA by G. Bean. 300 people attended, literature disseminated.

**Tuesday, March 05, 2002**

Participated in The American Airlines Trade Show, Burbank CA, by G. Bean. 300 people attended, literature disseminated.

**Wednesday, March 06, 2002**

Presented Bermuda Educational Seminar at the Marriott Crystal City, Arlington, VA by M. Outerbridge. 27 agents, literature disseminated.

Participated in National Trade Show, Hilton Hotel, West Palm Beach Airport, FL by M. Smith. 100 travel agents attended, literature disseminated.

**Thursday, March 07, 2002**

Presented a Bermuda Educational Seminar at the Ritz Carlton, Philadelphia, PA by M. Outerbridge. 62 agents, literature disseminated.

**Friday, March 08, 2002**

Attended LITAA Spring Chapter Event, Villa Lombardi, Holbrook, NY by P. Pitt. 150 people, literature disseminated.

Participated in the Travel Expo Trade Show, Los Angeles, by G. Bean. 6,000 people attended, literature disseminated.

**Sunday, March 10, 2002**

Hosted a Bermuda Presentation for the Newport/Bermuda race at the Hyatt Hotel, Newport, RI by T. MacDonald. 450 consumers attended, literature disseminated.

**Monday, March 11, 2002**

Hosted a Bermuda presentation at Mt. Prospect Travel, Mt. Prospect, IL by E. Dill. 8 travel agents attended, literature disseminated.

**Tuesday, March 12, 2002**

Attended the Hudson Valley ASTA meeting, Somers, NY by B. Smith.  
50 people attended, literature disseminated.

Participated in Magic Carpet Vacations Seminar at Papa Razzi, Woburn Ma by T. MacDonald. 16 Agents attended, literature disseminated.

Participated in the AA Vacations trade show at the Westin Copley Hotel, Boston MA by D. Tavares. 150 travel agents attended, literature disseminated.



**Wednesday, March 13, 2002**

Participated in the AA Vacations Trade Show at D.F. Stephens Convention Center, Rosemont IL by E. Dill. 360 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar, Brooklyn, NY by P. Pitt and B. Smith. 60 agents, literature disseminated.

Participated in the Magic Carpet Vacations Seminar at Papa Razzi, Wellesley, MA by D. Tavares. 15 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Brambles Tea Room, Naples, FL by J. Welch and M. Smith. 35 travel agents attended, literature disseminated

**Thursday, March 14, 2002**

Presented a Bermuda Educational Seminar at the Regency Huatt, Old Greenwich, CT by P. Pitt. 90 agents, literature disseminated.

Participated in the Magic Carpet Vacations Seminar at Chelos Waterfront, E.Greenwich, RI by L. White. 19 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel, Greenville, SC by J. Welch and M. Smith. 40 travel agents attended, literature disseminated

**Friday, March 15, 2002 -- Sunday, March 17, 2002**

Attended the Berks Jazz Festival, Reading, PA by M. Outerbridge. 400 people attended, literature disseminated.

**Monday, March 18, 2002 -- Monday, March 18, 2002**

Participated in National Trade Show, Airport Marriott, St Louis, MI, by C. Edwards. 200 travel agents attended, literature disseminated.

**Tuesday, March 19, 2002**

Presented a joint Bermuda Educational Seminar at The Manor, West Orange, NJ by B. Smith and Z. Edwards. 125 agents, literature disseminated.

Presented a joint Bermuda Educational Seminar at The Manor, West Orange, NJ by Z. Edwards and B. Smith. 125 agents, literature disseminated.

Participated in ASTA Tourfest 2002 at the Radisson Hotel, Rosemont, IL by T. MacDonald. 320 travel agents attended, literature disseminated.

Participated in the Detroit Free Press Trade Show, Burtons Manor, Livonia MI by E. Dill. 320 travel agents attended, literature disseminated.

**Wednesday, March 20, 2002**

Participated in the LITAA Trade Show, Melville Marriott, Melville, NY by P. Pitt. 100 people, literature disseminated

Presented a Bermuda Educational Seminar at Le Grecis, Staten Island, NY by Z. Edwards. 69 agents, literature disseminated.

**Thursday, March 21, 2002 -- Sunday, March 24, 2002**

Attended the Berks Jazz Festival in Reading, PA by M. Outerbridge.  
700 people attended, literature disseminated.

**Friday, March 22, 2002**

Participated in the Beneath The Sea Dive Show, Meadowlands, Secaucus, NJ by B. Smith. 675 people attended, literature disseminated.

**Tuesday, March 26, 2002**

Presented a Bermuda Educational Seminar at the Tara Hotel, Braintree, MA by T. MacDonald, D.Tavares, L.White and E. Dill. 57 agents attended, literature disseminated, video shown.

**Wednesday, March 27, 2002**

Attended the African American Chamber of Commerce of Westchester and Rockland Counties Luncheon, Crowne Plaza Hotel, White Plains, NY by P. Pitt. 150 people, literature disseminated..

Presented a Bermuda Educational Seminar at the Marriott Peabody Hotel, Peabody, MA by T.MacDonald, D.Tavares, L. White & E. Dill.  
55 agents attended, literature disseminated, video shown.

**Thursday, March 28, 2002**

Hosted a Mini Bermuda Educational Seminar at the Low Country Restaurant, Hartford, CT by L.White. 7 agents attended, literature disseminated, video shown.

**Saturday, March 30, 2002 -- Saturday, March 30, 2002**

Participated in National Trade Show, Holiday Inn Riverfront, Bradenton, FL by M. Smith. 50 travel agents attended, literature disseminated.

**Sunday, March 31, 2002****Tuesday, April 02, 2002 -- Tuesday, April 02, 2002**

Participated in National Trade Show, Radisson Hotel, Orlando, FL by M. Smith. 110 travel agents attended, literature disseminated.

**Thursday, April 04, 2002 -- Thursday, April 04, 2002**

Attended the NEMICE Show, Boston MA by M. Castro  
700+ attendees, literature disseminated

**Monday, April 08, 2002**

Attended the AWTA Trade Show, Westchester Marriott, Tarrytown, NY by P. Pitt. 250 people attended. Literature disseminated.

**Monday, April 15, 2002 -- Thursday, April 18, 2002**

Participated in National Trade Show, New Orleans Convention Center, New Orleans, LA by G. Peters. 800 travel agents attended, literature disseminated.

**Tuesday, April 16, 2002**

Hosted an In-House Seminar, Liberty Travel, Nanuet, NY by B. Smith. 12 Agents attended. Literature disseminated.

Hosted an In-House Seminar to Lillians Travel, Pearl River, NY by B. Smith. 8 agents in attendance. Literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel, Raleigh, NC by M. Smith. 50 travel agents attended, literature disseminated.

**Wednesday, April 17, 2002**

Attended the HSMIA Affordable Mtgs - Mid America, by M. Castro  
1000 approx. attendees, literature disseminated

Presented a Bermuda Educational Seminar at the Marriott Crabtree Valley, Raleigh, NC by J. Welch. 50 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Grand Hyatt, Buckhead, Atlanta, GA by M. Smith. 100 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Hyatt, Atlanta, GA by C. Edwards. 100 travel agents attended, literature disseminated.

Attended the Odyssey Network Conference, Hyatt Gainey Ranch, Scottsdale, AZ by M. Outerbridge. 350 people attended. Literature disseminated.

**Thursday, April 18, 2002 -- Thursday, April 18, 2002**

Presented a Bermuda Educational Seminar at the Grand Hyatt, Atlanta, GA by J. Welch. 100 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel Downtown, Orlando, FL by M. Smith. 70 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel, Orlando, FL by C. Edwards. 70 travel agents attended, literature disseminated.

**Friday, April 19, 2002 -- Friday, April 19, 2002**

Presented a Bermuda Educational Seminar at the Orlando Marriott, Orlando, FL by J. Welch. 70 travel agents attended, literature disseminated.

**Monday, April 22, 2002 -- Monday, April 22, 2002**

Participated in National Trade Show, The Hotel Derek, Houston, Dallas by C. Edwards. 102 travel agents attended, literature disseminated.

**Tuesday, April 23, 2002 -- Tuesday, April 23, 2002**

Participated in National Trade Show, Double Tree, San Antonio by C. Edwards. 45 travel agents attended, literature disseminated.

**Wednesday, April 24, 2002**

Participated in the Garber Travel Trade Show at Talbots Corporate Headquarters, Hingham, MA by L. White. 600 consumers attended, literature disseminated.

**Wednesday, April 24, 2002**

Participated in National Trade Show, Airport Hilton, Austin by C. Edwards. 60 travel agents attended, literature disseminated.

**Thursday, April 25, 2002**

Participated in Travel Expo with Sayed Trave, Mt. Sinai Hospital, Manhattan by B. Smith. 500 people in attendance. Literature disseminated.

Participated in National Trade Show, Delta Kananaskis Inn, British Columbia, CA by G. Peters. 130 travel agents attended, literature disseminated.

Participated in National Trade Show, Inter Continental, Dallas, by C. Edwards. 105 travel agents attended, literature disseminated.

**Friday, April 26, 2002**

Hosted a Bermuda Day Presentation at Airway Travel, Manchester CT by L. White. 26 consumers attended, literature disseminated.

**Tuesday, April 30, 2002**

Hosted a Bermuda presentation at Magic Carpet Vacations, Boston, MA by L. White. 10 reservation agents attended, literature disseminated, video shown.

**Thursday, May 02, 2002****Friday, May 03, 2002**

Presented a In house seminar to Austin Travel, Melville NY by P. Pitt. 8 people, literature disseminated.

**Wednesday, May 08, 2002**

Hosted TASC Chapter Meeting, Wyndham Wind Watch Hotel, Hauppauge, NY by P. Pitt. 100 people, literature disseminated.

Hosted a Bermuda Presentation at AAA Pioneer Valley Travel, W. Springfield, MA by L. White. 8 agents attended, literature disseminated.

**Tuesday, May 14, 2002**

Presented an in house seminar at Liberty Travel, Little Falls, NJ by B. Smith. 12 agents, literature disseminated.

Presented a Bermuda Educational Seminar at AAA Travel, 1408 East Blvd Charlotte, NC by G. Peters. 6 travel agents attended, literature disseminated.

**Monday, May 20, 2002**

Participated in the Caribbean Carnival Trade Show at the American Airlines Reservation Center, Hartford, CT by L. White. 150 Reservation agents attended, literature disseminated.

**Tuesday, May 21, 2002**

Hosted a Bermuda presentation at the Waltham Kiwanis Club, Waltham, MA by T. MacDonald. 32 consumers/members attended, literature disseminated.

**Wednesday, June 05, 2002**

Hosted a Bermuda Presentation at the McMullen Museum/Boston College, Chestnut Hill MA by T. MacDonald, D. Tavares, E. Dill, L. White  
30 travel agents attended, literature disseminated.

**Wednesday, June 12, 2002 -- Wednesday, June 12, 2002**

Attended GWSAE Springtime in the Park, Washington DC by K. Darrell  
1200 approx. attendees, literature disseminated

**Friday, June 14, 2002 -- Friday, June 14, 2002**

Hosted a Bermuda Presentation to Changes In Latitude Inc by M. Smith.  
17 travel agents attended, literature disseminated.

**Wednesday, June 19, 2002**

Attended the Affordable Meetings West Trade Show, San Jose CA by  
K. Darrell & D. Tavares, approx 800 attendees, literature disseminated  
Participated in the Greater Hartford Open at Cromwell Ct by L. White.  
5,000 consumers attended, literature disseminated.

**Thursday, June 20, 2002**

Attended Ministry of Transport reception at the Ritz Carlton, Georgetown, Washington DC, by G. Bean and M. Outerbridge. 175 people attended, literature disseminated and video shown.

**Wednesday, June 26, 2002**

Hosted a Bermuda Presentation to CWT at the Radisson Boston by T. MacDonald. 8 travel agents attended, literature disseminated, video shown.

**Thursday, June 27, 2002**

Hosted a Bermuda presentation for CWT travel at the Radisson Hotel, Boston by L. White. 10 travel agents attended, literature disseminated, video shown.

Hosted a Bermuda Presentation to Florida Travel Service, Tampa, FL by M. Smith. 6 people attended, literature disseminated.

**Friday, June 28, 2002 -- Friday, June 28, 2002**

Hosted a Bermuda Presentation to Travel Leaders, Tampa FL by M. Smith. 10 people attended, literature disseminated

**SCHEDULES A & B - NEW YORK OFFICE  
JANUARY 2, 2002-JUNE 30, 2002**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2002	\$358,635.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$2,674,367.00</u>	\$3,033,002.00

**SCHEDULE "B"**

SALARIES	\$17,457.00	
OTHER PERSONNEL COSTS	\$199,309.00	
TRAVEL & ENTERTAINMENT	\$19,188.00	
TRAINING	\$161,278.00	
TELEPHONE/POSTAGE/SHIPPING	\$126,387.00	
PROFESSIONAL SERVICES	\$338,167.00	
OFFICE & EQUIPMENT RENTALS	\$103,068.00	
OFFICE & EQUIPMENT REPAIRS	\$3,925.00	
INSURANCE	\$0.00	
ELECTRICITY	\$73.00	
SUPPLIES & EQUIPMENT	\$52,417.00	
SPECIAL SALES PROMOTIONS	\$1,262,227.00	
PRINTING	\$11,714.00	
MEMBERSHIP FEES	<u>\$87,342.00</u>	
		\$2,382,552.00
CLOSING BALANCE JUNE 30,2002		<u>\$650,450.00</u>

**SCHEDULES A & B - ATLANTA OFFICE  
JANUARY 1-JULY 30, 2002**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2002	\$79,149.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$180,500.00</u>	
		\$259,649.00

**SCHEDULE "B"**

SALARIES	\$4,439.00	
OTHER PERSONNEL COSTS	\$95,731.00	
TRAINING	\$1,672.00	
TRAVEL & ENTERTAINMENT	\$49,973.00	
TELEPHONE/POSTAGE/SHIPPING	\$35,261.00	
PROFESSIONAL SERVICES	\$39,735.00	
OFFICE & EQUIPMENT RENTALS	\$17,770.00	
OFFICE & EQUIPMENT REPAIRS	\$0.00	
INSURANCE	\$12.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$5,402.00	
PRINTING	\$1,525.00	
SPECIAL PROMOTIONS	\$16,640.00	
MEMBERSHIP FEES	<u>\$1,962.00</u>	
		<u>\$270,122.00</u>
CLOSING BALANCE JUNE 30, 2002		<u>(\$10,473.00)</u>

**SCHEDULES A & B - BOSTON OFFICE  
JANUARY 2, 2002-JUNE 30, 2002**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2002	(\$20,682.00)	
FUNDS RECEIVED FROM BERMUDA	<u>\$165,500.00</u>	
		\$144,818.00

**SCHEDULE "B"**

SALARIES	\$5,260.00	
OTHER PERSONNEL COSTS	\$55,859.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$35,635.00	
TELEPHONE/POSTAGE/SHIPPING	\$15,145.00	
PROFESSIONAL SERVICES	\$20,001.00	
OFFICE & EQUIPMENT RENTALS	\$45,136.00	
OFFICE & EQUIPMENT REPAIRS	\$0.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$312.00	
SUPPLIES & EQUIPMENT	\$1,713.00	
SPECIAL SALES PROMOTIONS	\$1,220.00	
PRINTING	\$463.00	
MEMBERSHIP FEES	<u>\$970.00</u>	
		<u>\$180,744.00</u>
CLOSING BALANCE JUNE 30, 2002		<u>(\$35,926.00)</u>



**SCHEDULES A & B - MID-WEST OFFICE**  
**JANUARY 2, 2002-JUNE 30, 2002**

**SCHEDULE "A"**

OPENING BALANCE January 1, 2002	\$21,914.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$69,300.00</u>	
		\$91,214.00

**SCHEDULE "B"**

SALARIES	\$0.00	
OTHER PERSONNEL COSTS	\$14,355.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$29,661.00	
TELEPHONE/POSTAGE/SHIPPING	\$6,602.00	
PROFESSIONAL SERVICES	\$9,106.00	
OFFICE & EQUIPMENT RENTALS	\$0.00	
OFFICE & EQUIPMENT REPAIRS	\$0.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$469.00	
SPECIAL SALES PROMOTIONS	\$2,547.00	
PRINTING	\$2,374.00	
MEMBERSHIP FEES	<u>\$210.00</u>	
		<u>\$65,324.00</u>
CLOSING BALANCE JUNE 30, 2002		<u>\$25,890.00</u>

**SCHEDULES A & B - LOS ANGELES  
JANUARY 2, 2002-JUNE 30, 2002**

<b>SCHEDULE "A"</b>	OPENING BALANCE JANUARY 1, 2002	\$16,522.00	
	FUNDS RECEIVED FROM BERMUDA	<u>\$22,600.00</u>	\$39,122.00
 <b>SCHEDULE "B"</b>	 SALARIES	 \$0.00	
	OTHER PERSONNEL COSTS	\$6,105.00	
	TRAVEL & ENTERTAINMENT	\$6,818.00	
	TRAINING	\$0.00	
	TELEPHONE/POSTAGE/SHIPPING	\$1,684.00	
	PROFESSIONAL SERVICES	\$6,096.00	
	OFFICE & EQUIPMENT RENTALS	\$0.00	
	OFFICE & EQUIPMENT REPAIRS	\$0.00	
	INSURANCE	\$3,397.00	
	ELECTRICITY	\$0.00	
	SUPPLIES & EQUIPMENT	\$416.00	
	SPECIAL SALES PROMOTIONS	\$3,292.00	
	PRINTING	\$746.00	
	MEMBERSHIP FEES	<u>\$183.00</u>	
			<u>\$28,737.00</u>
	CLOSING BALANCE JUNE 30, 2002		\$10,385.00

**BERMUDA DEPARTMENT OF TOURISM  
PUBLICATIONS DISTRIBUTED  
JANUARY 1-JUNE 30, 2002**

<u>Quantity</u>	<u>Publication</u>	<u>Publisher</u>
34143	Where To Stay In Bermuda	Acme Printing, MA
41700	Bermuda Travel Tips	Island Press Ltd., Bermuda
24575	Bermuda Golfers Guide	Acme Printing, MA
28314	Summer Hotel Rate Sheet	Island Press Ltd., Bermuda
2700	Fall to Spring Rate Shet	Island Press Ltd., Bermuda
800	Bermuda Blue Books	Bermuda Press, Bermuda
33590	Handy Reference Map	Bermuda Press, Bermuda
7700	Bermuda Pink Sand Bags	Kinney Associates, NJ
15000	Bermuda Shell Brochures	Island Press Ltd., Bermuda
10800	Bermuda Secrets	Bermuda Press, Bermuda
35	Window Displays	Allan O'Keefe Group, CT
16000	Bermuda Postcards	Island Press Ltd., Bermuda
17250	Bermuda Plastic Bags	Amco Plastics, NY
11000	Important Notice Flyers	Moore Document Solutions, Cranbury, NJ
33260	Activities & Sightseeing	Advark Printing, Canada
13900	2001/02 Wedding & Honeymoon Guide	Bridal Guide, NY
624	Bermuda Festival	Island Press Ltd., Bermuda
1000	Large Map Posters	Allan O'Keefe Group, CT
1957	Golf Posters	Allan O'Keefe Group, CT
700	Snorkeling Posters	Acme Printing, MA
650	Tennis Posters	Citation Graphics, NY
1757	Family Posters	Acme Printing, MA
0	Flora & Fauna Posters	Advark, Canada
2157	Beach Posters	Acme Printing, MA
5500	Explore Bermuda	Advark, Canada
3150	African Diaspora Heritage Trail Guide	Advark, Canada
3750	Bermuda World Heritage Site Brochures	Bermuda Island Press, Bermuda